

In Association with



The CPD Fest 2009

Crowne Plaza Hotel, Blanchardstown,
Dublin 15

Thursday 10, Friday 11 &
Saturday 12 December

3 days of CPD
17 speakers
25 topics

1 location

CPD Fest 2009

CPD Code	CPDF
CPD Allocation	8 hours per day, 24 hours in total over 3 days
Fee	€200 per day (8 CPD Club points required per day)
Parking	Free parking is available for delegates in the hotel car park
Travel Information	Crowne Plaza Blanchardstown, adjacent to the Shopping Centre, is located in West Dublin, on the Navan Road/N3, just off the M50 ring road.
Traveling by car?	Free parking is available at the hotel
Traveling by bus?	Bus Routes servicing the area include No. 39, 70, 76a, 220, 237, 238, 239 & 270. • 70 & 39 leaves from Hawkins Quay • 76a Route serves the Square Tallaght • 220 Route serves Ballymun & Ladyswell • 236 Serves Ballycoolin & IDA Industrial Estates • 237 imp local service to Castleknock • 238 Serves Mulhuddart • 239 imp service to Lucan • 270 imp service to Dunboyne • Visit www.dublinbus.ie • www.urbus.ie .
Fly & Stay	
Accommodation	Rates at the Crowne Plaza, Blanchardstown (apply Wednesday 9th to Saturday 12th December) €80 room only / €90 B & B/ €105 B & B for 2 people sharing To book: contact Bernice O'Keeffe 01 897 7721 – bokeeffe@crowneplazadublin.ie quoting reference "Omni"
Flights	Aer Lingus from: Shannon Aer Arann from: Donegal, Sligo, Knock, Galway and Cork Ryanair: from Cork and Kerry

How do I customise my CPD experience?

1. This booking form contains details of all CPD content over the three days. We give you the key areas that will be addressed. We also give you speaker profiles and the exact timing of the sessions.
2. Review the line up and then complete the booking form at the back of this brochure by ticking your choice of parallel sessions.
3. By telling us about your choices in advance, we can make the relevant preparations for the event.
4. Complete the booking form and payment details and return it to OmniPro.

Timing for the three days

Registration	08.00 - 08.30
Start	08.30
Finish	16.30



Day 1: Thursday 10 December

Parallel Stream 1: The Essential Advisors Mix

Parallel Stream 2: The Complete Company Secretarial Workshop

08.30 – 12.15

A Auditing Update 2009 and New Developments in the Profession

- The new Clarity Standards
- Guidance & New Standards: Changes & Developments for 2010 & beyond
- Practical Implications for Audit Opinions in troubled times
- New options and guidance documents for small company audits
- Property management company audit implications
- Institute Monitoring Update • IAASA - their role and impact
- Non Auditing Issues Affecting the Profession • Success Strategies for Advisors in a Downturn

Managing Accountants' and Directors' Insurance Risks

- How to protect your firm against professional claims
- How to handle the incident
- What to do if a claim arises
- Risk management measure you can put in place.

Protection for Directors

- How to protect against employment related claims

Facilitator: Des O'Neill, OmniPro

A Introduction to Company Law and Business Registration

- Company Types & Business Structures
- Memorandum and Articles of Association
- Registered Office & Headed Paper Requirements
- The Incorporation Process
- Business Name Registration
- Branch Registration

Annual Returns and Company Meetings

- Annual Returns, Accounts and Audit
- Electronic Filing
- Audit Exemption
- Members and Directors Resolutions
- Company Meetings

Facilitator: Conor Sweeney, OmniPro

12.15 – 13.05 Lunch Break

13.05 – 14.45

B Financial Reporting for SME Practices & Businesses

- IFRS for Small Entities in Ireland
- New Guidance & New Standards: Changes & Developments for 2010 and beyond
- Assets and investments: fair value and true valuations disclosures
- Impairment reviews for mainstream companies
- Companies limited by guarantee - charities and property management companies
- Common Errors in Financial Statements

Facilitator: Brian Murphy, OmniPro

B Practical Company Secretarial Changes

- Shares and Share Capital
- Change of Directors and Company Secretary
- Alteration of Memorandum and Articles of Association
- Manual & Electronic Maintenance of Statutory Registers

Facilitator: Conor Sweeney, OmniPro

15.00-16.30

C Company Law for Accountants & Directors

- New Company Law enacted in 2009
- New Guidance & New Laws: Changes & Developments for 2010
- Insolvency and Recovery from a company law perspective. The options and implications for accountants and the directors we advise
- Acting as a Liquidator and dealing with The Director of Corporate Enforcement
- Avoiding restriction and disqualification for Irish directors
- The Current focus of the ODCE
- Debt collection for SMEs

Facilitator: Conor Sweeney, OmniPro

Day 2: Friday 11 December

Parallel Stream 1: The Industry Accountants Seminar

A A Taxation Review for Industry Accountants

- Effective SME Tax Planning
- Implications of the Finance Act 2010
- Practical examples will be used to illustrate solutions

Facilitator: Brendan Twohig, MK Brazil

Parallel Stream 2: The Practising Accountants Seminar

08.30 – 10.15

A Tax Planning in a Downturn

- Succession Planning / Use of Losses
- Crystallisation of Losses / Asset extraction

Facilitator: Gerry Vahey, Mazars

Parallel Stream 3: Mixed Sessions

A Family Business Conflicts: the Governance Structures needed to avoid them or handle them

- Governance Issues which arise in Family Companies and SMEs
- The Family is Conflicted! The need for outsiders to combat Insularity
- Succession Planning – 4 stages
- Governance Best Practice in Successful Family Companies

Facilitator: Jerry Kelly, The Corporate Governance Association of Ireland

10.35 – 12.15

B Employment Law – avoiding major pitfalls in a downturn

- Is your business ready for a NERA or Health & Safety Inspection?
- Is your business compliant with Employment and Health & Safety legislation?
- Changing Terms and Conditions of Employment and Redundancy

Facilitator: Helena Broderick, Collier Broderick

B Creditors Meetings - Avoiding the Pitfalls & Mock Meeting

- Meeting the Client
- Ensuring compliance with Statutory requirements
- Preparation of statement of Affairs
- Directors' Statement for a Creditors Meeting
- Mock Meeting

Facilitator: Ken Fennell, Kavanagh Fennell

B Businesses Under Pressure - a review by the Office of the Director of Law Enforcement (ODCE)

- An examination of current pressure points and their impact on company law compliance.
- Recent guidance on reporting suspected company law indictable offences

Facilitator: Kevin Prendergast, Office of the Director of Corporate Enforcement

12.15 – 13.05 Lunch Break

13.05 -14.45

C Management Accounting in a Downturn – spotlight on ethics when business is under pressure

It's easy to be an ethical professional when business is good. However, the question is: do ethics go out the window when the bottom line is under pressure due to a recession?

- Redefining strategy in a recession
- Review of key strategic management accounting techniques
- Ethical principles for the finance professional
- Ethical behaviour issues in a practical world

Facilitator: James Browne, Dublin Business School

C The Accountant as Expert Witness in the Legal Process

- Evidence gathering
- Expert Witness Procedures
- Preparation to present Testimony
- Dos and Don'ts for Success in the Courtroom
- Developing Expert Witness business services

Facilitator: Paul Wyse, Smith Williamson Freaney

C Tame the Clock – Respect your Time

- Identify your time habits
- Top 10 Time Wasters & How to Deal with Them
- Top 10 Time Management Tips
- Lean Time Management Process

Facilitator: Micheal O'Neill, OmniPro

15.00-16.30

D IFRS for Non-Publicly Quoted Entities – are you ready?

- An examination of the new standards and a comparison with current Irish GAAP
- An analysis of the changes between Irish GAAP and the new standards
- Pro forma set of Financial Statements will be provided, ready to implement and use for debriefing in the business

Facilitator: Brian Murphy, OmniPro

D Pensions, still an attractive tax break?

The downturn has forced a re-think and change in retirement plans. Against this backdrop of uncertainty, we examine the options that still exist in the area of pension planning:

- Pension Types/Self Employed v's PAYE
- Retirement Structuring
- ARFs v's Annuities / Current Issues

Facilitator: Gerry Devitt, Harvest Financial Services

D Practising Accountants Personal Success Strategy Clinic

- A practical group strategic planning session
- Your own personal review and assessment of the key business drivers of your practice.
- Insights into best practice and some of the innovations of industry leaders
- Our planning strategy session that will help you cope with the challenges that you and your peers face, on both a professional and personal level

Facilitator: Des O'Neill, OmniPro

Note:
The Industry Accountants Seminars are run nation-wide, in addition to this Dublin date. Please see www.omnipro.ie for details of the nationwide dates

Note:
The Practising Accountants Seminars are run nation-wide, in addition to this Dublin date. Please see www.omnipro.ie for details of the nationwide dates.

Day 3: Saturday 12 December

Parallel Stream 1: Mixed Sessions

Parallel Stream 2: Mixed Sessions

08.30 – 10.15

A Company Valuations in a Downturn

- Valuation methods, valuation yardsticks
- Valuing a company in a downturn
- Valuation bubbles and their implications
- Current valuation trends in market sector

Facilitator: Cormac Lucey, Associate, Irish Management Institute

A The Relevant Contracts Tax Healthcheck

- Relevant Contracts Tax – Finance Act 2008 amendments
- Duties and penalties
- VAT reverse charge mechanism
- Case study examples used to illustrate

Facilitator: Gabrielle Dillon, D. O'Brien & Associates

10.35 – 12.15

B Working Capital Management in challenging times

- Practical examples of best practice cash and working capital management
- Key steps for success in a working capital management
- Identify strengths and where the improvements can be made
- Case studies on best practice / Leveraging working capital to acquire financing
- Managing assets

Facilitator: Alan Morris, Clowater Investments

B Debt Collection: Options for Securing Payment

- Alternatives to security / Legal charges over land
- Letters of Credit, Liens / Charges over insurance policies
- Retention of Title clauses / Charges over book debts
- Consignment stock / Pledges, Charges, Guarantees
- Fixed or floating charges / Duties of receiver and manager

Facilitator: Tom Murray, Friel Stafford

12.15 – 13.05 Lunch Break

13.05 – 14.45

C Insolvency Update

- Advising a client in a pre-liquidation period
- Alternatives to Liquidation / Liquidated Insolvent Companies
- Directors responsibility, ODCE's approach
- Personal liability of directors
- Dealing with Personal Guarantees given to landlords, banks and creditors
- When are directors exposed to personal action
- Advising a client on Personal Bankruptcy / Becoming Bankrupt
- Making someone Bankrupt / Alternatives to Bankruptcy

Facilitator: Tom Murray, Friel Stafford

C Revenue Powers: Implications of the New Code for SMEs and their Advisors

- What has changed in the new Audit Code
- Types of audits
- Pitfalls for advisers
- Step by Step guide to handling a Revenue audit
- Options for resolving disputes
- Revenue prosecutions and anti avoidance procedures

Facilitator: Liam Grimes, KPMG

15.00-16.30

D Auditing Update

- Compare and Contrast the New Clarity Standards
- Guidance & New Standards: Changes & Developments for 2010 & beyond
- Practical Implications for Audit Opinions in troubled times
- New options and guidance documents for small company audits
- Institute Monitoring Update

Facilitator: Des O'Neill, OmniPro

D Directors' Risks and Responsibilities in Difficult Trading Times

Defending a High Court Restriction

- The liquidators case
- "Honestly & Responsibly"
- Defence of the Directors

Are Directors liable to pay all the debts of a Company?

- Reckless & Fraudulent Trading
- Keeping Proper Books & Records
- Dev Oil & Gas Ltd - Personal liability case

Directors Duties in a Crisis

- 10 Essential Points from 13 Companies Acts

Facilitator: Conor Sweeney, OmniPro

Our Speakers

Helena Broderick, MBA, B.Sc.(Hons) IT, C.Dip.A.F, H.Dip.Ed. Partner, Collier Broderick Helena is a member of the Chartered Institute of Personnel and Development, the Institute of Business Analysts and Consultants and the Irish Management Consultants Association.

James Browne FCCA; Dip IFR; Adv Dip (T & D), Professional Course Director, Dublin Business School James has presented to qualified accountants throughout Ireland in the areas of Strategic Management Accounting and Financial Reporting under Local and International GAAP. James has acted as the ACCA representative on the Accounting Standards Committee of the Consultative Committee of Accounting Bodies (Ireland).

Gerry Devitt, Managing Director, Harvest Financial Services Gerry has over 20 years experience in the pensions industry, having previously worked with Pension and Investment Consultants and NCB Stockbrokers. Harvest specialises in the provision of self-managed pension structures and retirement planning, principally serving the corporate and professional sectors.

Gabrielle Dillon, Director, D. O'Brien & Associates Gabrielle has specialised in VAT since 1998 and previously worked as a VAT manager with BDO Simpson Xavier. Gabrielle qualified as an associate of the Irish Taxation Institute in 2002 and holds a Barrister-at-law degree and a BA in European Studies (Law). Gabrielle has experience in a broad range of VAT issues at both Irish and European level and has a particular interest in VAT and Property.

Ken Fennell, Partner, Kavanagh Fennell Ken has worked in the insolvency field for the past 18 years. He has worked on a wide variety of assignments in both the large and SME business sectors. Ken is a Member of the Institute of Accounting Technicians of Ireland and the Irish Society of Insolvency Practitioners. He is a regular contributor to business publications and the media on insolvency matters.

Liam Grimes, Taxation Director, KPMG Liam has over 30 years experience in taxation in both the Private and Public Sectors. He has lectured extensively on taxation matters to advisers and accountants working in practice. Liam specialises in corporate restructuring and inward investment. He is a member of Main TALC and two sub committees dealing with technical issues and Revenue Audits.

Jerry Kelly, Chairman, The Corporate Governance Association of Ireland Jerry is Principal of Strategic Options Ltd., Management

Consultants which he founded in 1992. He has previously held management positions with C&C Group, Guinness, IDA Ireland, R&H Hall/IAWS. He is the Chairman of Seek Technology Ltd., and Forage Systems Ltd., Vice-Chairman of the Royal Hospital, Donnybrook and a Director of Oasis Crescent Global Investment Fund (Irl) plc.

Cormac Lucey. Cormac is a Chartered accountant with many years experience in industry and in corporate finance both in Ireland and in Germany. He also worked as a special Advisor to the Minister for Justice between 2003 and 2007. He is an Associate of the Irish Management Institute.

Alan Morris, Alan Morris is Finance Director of Clowater Investments Limited, a property asset management company established in mid 2009. Prior to setting up the company, Alan was head of KPMG's Restructuring Advisory business including responsibility for the firm's Cash Management services. He is a seasoned restructuring professional with over 12 years' experience in turnaround management, corporate restructurings and insolvencies with a strong focus on cash and financial management, cost reduction and performance improvement. Alan was formerly Commercial Director and Finance Director for a number of businesses of a FTSE 100 group with responsibility for driving continual performance improvement throughout the businesses. He additionally had responsibility for a number of centralised functions including credit control, IT, management information systems, facilities, and client accounting. He is a Fellow of the Institute of Chartered Accountants in England & Wales and Member of the Institute of Directors in Ireland.

Brian Murphy, Associate, OmniPro Brian provides expert technical support to accountancy practices. He is a member of the Institute of Chartered Accountants, where he is a Financial Accounting Lecturer and Assistant Examiner. He is also a member of the Institute of Corporate Treasurers. He was an adjudicator for the ICAI Published Accounts Awards 2008.

Tom Murray, Partner, Friel Stafford Tom is a fellow of the Association of Chartered Certified Accountants (ACCA). Before moving into Corporate Recovery and Insolvency, Tom developed wide ranging experience in professional finance roles with a number of leading International and Irish businesses. He is a member of the Irish Institute of Credit Management and the Irish Society of Insolvency Practitioners.

Des O'Neill, ACCA CPA ACIS, Managing Director, OmniPro Des

co-founded OmniPro in 2005 and has been involved in all aspects of the company's establishment and growth to its current status. He speaks extensively on the subjects of Auditing, Accounting, Practice Development and Strategic Planning, nationally and internationally. He is a member of the Auditing Practices Board SME Audit Sub Committee. Des works with Irish and international practices on technical, regulatory and strategic issues and his current roles within the OmniPro group include managing Director at OmniPro, editor at accountingnet.ie and developer and innovator for the Accountants Resource Centre. He is a regular contributor to the profession through a combination of seminars, publications, articles, tools and new processes.

Micheal O'Neill, BA Bus Mgt, Adv. Dip Project Mgt, Cert Adult Edu, FAS Reg Trainer, Director of OmniPro Micheal combines his expertise and knowledge of personal development with an inspirational speaking style to deliver exceptional seminars which cut right to the core of the topic matter giving practical and instantly implementable processes for personal, practice & organisational improvement.

Conor Sweeney BA, ACIS, Director, OmniPro Conor established the Company Secretarial and Company Formation Department in OmniPro where he and his team specialise in providing company law and company secretarial advice to Accountants and Solicitors, Business Advisors and private clients. He is a Council member of the Republic of Ireland region of the Institute of Chartered Secretaries and Administrators (ICSA).

Brendan Twohig, Tax Director, MK Brazil has worked with both national and international firms and is an experienced speaker and author on tax issues.

Gerry Vahey, Partner, Mazars Gerry has extensive experience in transaction support, reconstructions and amalgamations, succession planning and the tax efficient structuring of the sale and acquisition of companies. Gerry is a frequent speaker to business organisations on various taxation matters, such as Revenue Audits, Business Expansion Scheme (BES), Employee Incentive Plans, Tax Based Property, Corporation and Capital Gains Tax

Paul Wyse, Managing Director, Smith Williamson Freaney Paul specialises in the area of corporate finance and business advisory services. He has advised on many acquisitions and disposals of family/owner managed businesses. He is regularly called on to act as expert witness.



Day 1: Thursday 10 December
Please Tick Selection

- | | | | |
|-------------------------|-------------------------------------|-------------------|--------------------------|
| Parallel 1 | | Parallel 2 | |
| Session A | <input type="checkbox"/> | Session A | <input type="checkbox"/> |
| Session B | <input type="checkbox"/> | Session B | <input type="checkbox"/> |
| Session C (mandatory) | <input checked="" type="checkbox"/> | | |

Day 2: Friday 11 December
Please Tick Selection

- | | | |
|-------------------|--------------------------|------------------------------------|
| Parallel 1 | Parallel 2 | Parallel 3 |
| Session A | <input type="checkbox"/> | Session A <input type="checkbox"/> |
| Session B | <input type="checkbox"/> | Session B <input type="checkbox"/> |
| Session C | <input type="checkbox"/> | Session C <input type="checkbox"/> |
| Session D | <input type="checkbox"/> | Session D <input type="checkbox"/> |

Day 3: Saturday 12 December
Please Tick Selection

- | | |
|-------------------|--------------------------|
| Parallel 1 | Parallel 2 |
| Session A | <input type="checkbox"/> |
| Session B | <input type="checkbox"/> |
| Session C | <input type="checkbox"/> |
| Session D | <input type="checkbox"/> |

Details

Company Name _____

Address _____

Telephone _____

Fax _____

Delegate Name _____

Business Title _____

Email _____

Governing Professional Body _____

Payment Method

Credit Card/Laser Card

Cheque

CPD Club Membership No. _____

Total Amount Due _____

Card Type _____

Card Number

Expiry Date

3 Digit Security Code on Back of Card

Card Holder's Name _____

Please Return Order Form to:

Email: info@omnipro.ie
 Fax: 059 9182974
 Post: OmniPro, Enterprise House,
 O'Brien Road, Carlow, Co. Carlow

Thank you for your booking, we look forward to seeing you on the day.
 You will receive an email confirmation of your booking and a reminder nearer the date